

Team Development

Bespoke programmes could include:



About Orbit

If you are looking for a business partner who will deliver tailored programmes designed to develop your most important and valuable asset - your people - Orbit is for you. A specialist people development consultancy with expertise in:

Dynamic Leadership

Empowering, energising and engaging your key people.

Sales, Growth & Productivity

Utilising the latest techniques and scientific research to maximise your financial performance.

Team Effectiveness & Employee Engagement

Delivering high-performing teams, company-wide engagement and inspirational culture.

How Do We Do It?



Assessing

We have a range of carefully selected behavioural and functional assessment tools we use to form the foundations of your bespoke Orbit programme.

Coaching

Coaching your team, as part of your programme, often plays a major role in building longevity and achieving tangible results that are sustainable and focused on the organisation's specific goals.

Training

We share powerful, relevant material via compelling, interactive workshops that are entirely geared to the firm and its objectives.

Benefits of working with Orbit:

- ✓ Increase employee engagement by making team members feel heard and valued, leading to higher levels of talent retention.
- ✓ Alignment of goals and everyone working to a common purpose.
- ✓ Leadership insight in terms of a deeper understanding of team dynamics and potential blind spots.
- ✓ Effectively foster a positive team culture.
- ✓ Collaborative problem-solving will help the team identify critical issues before they escalate, high productivity and better outcomes.
- ✓ Improved communication, revealing communication breakdowns or misunderstandings within the team or between departments, allowing for targeted interventions.
- ✓ Cross-departmental alignment by bringing departments together ensuring the entire team's efforts are aligned with the broader objectives of the organisation.
- ✓ Implementation of change, gaining buy-in and achieving momentum.

THE NEXT STEPS

Let us know what you would like to do next by emailing amanda.p@orbitbusinessdevelopment.com our Office Manager with your thoughts, possible dates and contact details.

OR

**REQUEST
A CALL**



**Challengers.
Enablers.
Trusted Advisors.**



"What Orbit has provided for our leadership team is real focus and clarity of what we want to achieve, both as a business, but also as individuals in the business as well."

John Urpi

Managing Director | First Recruitment Group



"What Orbit facilitated that I found very useful was looking at things I was struggling with, things I was finding difficult and things that I thought I was doing OK at, and actually going and making myself talk those things through and almost benchmark myself as well against what my peers were doing. And sharing things that work, things that didn't work. Having those discussions with my colleagues is probably something I not done so much previously, there hadn't been a mechanism to force me to do it, and I hadn't gone out of my way to do it myself."

Alex Heasman

Director | Alpha FMC



"Orbit spent a lot of time understanding and thinking about our business up front before they asked for any money, which is very refreshing. It's also very easy to engage with Orbit. They do understand they are dealing with very busy executives. They make it easy by being very respectful of your time and they are very skilled listeners. You can trust Orbit to create the programme you need and executive on the detail."

Peter Collingwood

CEO Europe | Electro Rent

A few from our Business Team



Andy Hewitt

Managing Director

As an experienced leader with 25 years cross-sector experience in B2B and B2C, Andy brings best practice from his time as Commercial Director with Nestlé and Procter & Gamble.



Vicki Jackson

Senior Consultant

An NLP Business Coach with a strategic board level background and a wealth of experience in business development and marketing for blue-chip finance and FMCG brands, Vicki contributes great expertise in the development of Orbit programmes.



Will Galton

Senior Consultant

With 20+ years experience, and an MSc in Change Management, Will's programmes are enjoyable, purposeful and make a lasting difference.



Gill Barstow

Customer Services Director

The head architect of Orbit programmes, Gill leads many projects and understands well the kind of business challenges busy executives face. She also understands how to achieve the best outcomes and is a trusted advisor to our clients.

MEET THE REST OF THE TEAM

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